UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

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| Case No. 07-CIV-7350 (BSJ) (KNF) |
| DECLARATION OF ASHLEY R. HURST IN SUPPORT OF DEFENDANTS' RESPONSE TO PLAINTIFF'S (1) MOTION FOR CONDITIONAL COLLECTIVE CERTIFICATION AND (2) MOTION FOR CLASS CERTIFICATION |
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I, Ashley R. Hurst, hereby declare and state, under penalty of perjury pursuant to 28 U.S.C. § 1746, as follows:

- 1. I am a partner with the law firm of Rogers & Hardin LLP, counsel for Defendants Sprint Nextel Corp. and Sprint/United Management Co. in this action, and I have been admitted pro hac vice to practice before this Court. I am personally involved in all aspects of Defendants' defense of this case, including Defendants' participation in discovery. I submit this declaration in support of Defendant's Response to Plaintiff's (1) Motion for Conditional Collective Certification and (2) Motion for Class Certification.
- 2. Attached hereto as Exhibit 1 is a true and correct copy of the declaration of Derek Bailey signed on July 22, 2008.
- 3. Attached hereto as Exhibit 2 is a true and correct copy of a letter to Melissa Eng-Hatcher from Randi Giller, Sprint Staffing Department, dated July 19, 2004. The document is Bates numbered SPRMEH-002570.

- 4. Attached hereto as Exhibit 3 is a true and correct copy of excerpts from the deposition of Melissa Eng-Hatcher, who was deposed on April 9, 2008.
- Attached hereto as Exhibit 4 is a true and correct copy of excerpts from the 5. deposition of Kim Dixon, who was deposed on June 13, 2008.
- 6. Attached hereto as Exhibit 5 is a true and correct copy of excerpts from the deposition of Mark Galluccio, who was deposed on June 13, 2008.
- Attached hereto as Exhibit 6 is a true and correct copy of "Job Description -7. Assistant Store Manager." This document is Bates numbered SPREMH-000419.
- 8. Attached hereto as Exhibit 7 is a true and correct copy of "2006 Sales Incentive Plans Retail CAF Packet for Area Vice Presidents and Retail Director, Effective Date: June 1, 2005; Document Revised: May 18, 2005." This document is Bates numbered SPRMEH-002339.
- 9. Attached hereto as Exhibit 8 is a true and correct copy of "2004 Master Incentive Compensation Guide, Effective Date: May 1, 2004; Document Revised: May 1, 2004." This document is Bates numbered SPREMH-002334.
- Attached hereto as Exhibit 9 is a true and correct copy of "Job Description 10. Retail Store Host." This document is Bates numbered SPRMEH-000415.
- Attached hereto as Exhibit 10 is a true and correct copy of the revised declaration 11. of Anthony Wyatt signed on July 22, 2008.
- 12. Attached hereto as Exhibit 11 is a true and correct copy of the declaration of Julien Ancion signed on July 24, 2008.
- Attached hereto as Exhibit 12 is a true and correct copy of "Sprint Nextel 13. Employee Guide – January 2007." This document is Bates numbered SPRMEH-001484.
 - Attached hereto as Exhibit 13 is a true and correct copy of "Pay Practices 14.

Guidelines, Effective Date: January 1, 2004." This document is Bates numbered SPRMEH-000758.

- 15. Attached hereto as Exhibit 14 is a true and correct copy of "Work Schedules 2006 Policy." This document is Bates numbered SPRMEH-000279.
- 16. Attached hereto as Exhibit 15 is a true and correct copy of "Sprint Store Employee Handbook – September 2006." This document is Bates numbered SPRMEH-000283.
- 17. Attached hereto as Exhibit 16 is a true and correct copy of "Sprint Store Employee Handbook – March 2005." This document is Bates numbered SPRMEH-000280.
- Attached hereto as Exhibit 17 is a true and correct copy of "Overtime 5.8 Policy." 18. This document is Bates numbered SPRMEH-001744.
- 19. Attached hereto as Exhibit 18 is a true and correct copy of "2006 Sprint Nextel Pay Practices." This document is Bates numbered SPRMEH-000350.
- 20. Attached hereto as Exhibit 19 is a true and correct copy of "2007 Sprint Nextel Pay Practices." This document is Bates numbered SPRMEH-000365.
- 21. Attached hereto as Exhibit 20 is a true and correct copy of "January 29, 2004 Email from Brian Bromberg to Adrien Veltri, et al." This document is Bates numbered SPRMEH-002822.
- 22. Attached hereto as Exhibit 21 is a true and correct copy of January 26, 2004 Email from Garen Arisian to Garen Arisian." This document is Bates numbered SPRMEH-002899.
- Attached hereto as Exhibit 22 is a true and correct copy of "Pay It Right! Sprint's 23. Overtime Policy for Non-Exempt Employees." This document is Bates numbered SPRMEH-002901.

- 24. Attached hereto as Exhibit 23 is a true and correct copy of "Sprint FLSA Compliance Reference Guide Version 1.0 March 2005." This document is Bates numbered SPRMEH-000388.
- 25. Attached hereto as Exhibit 24 is a true and correct copy of "Sprint 'Front line' Management Training." This document is Bates numbered SPRMEH-000368.
- 26. Attached hereto as Exhibit 25 is a true and correct copy of "Sprint Nextel 2006 Pay Practices March 2006." This document is Bates numbered SPRMEH-000352.
- 27. Attached hereto as Exhibit 26 is a true and correct copy of "2006 FLSA & Pay-Practices Training." This document is Bates numbered SPRMEH-000366.
- 28. Attached hereto as Exhibit 27 is a true and correct copy of "Fair Labor Standards Act (FLSA) Compliance Course # 61668 2005." This document is Bates numbered SPRMEH-002199.
- 29. Attached hereto as Exhibit 28 is a true and correct copy of "Declaration of Mercedes Castillo" signed on May 6, 2008. This document is Bates numbered SPRMEH-002935.
- 30. Attached hereto as Exhibit 29 is a true and correct copy of "Declaration of Brian Diaz" signed on May 29, 2008. This document is Bates numbered SPRMEH-002932.
- 31. Attached hereto as Exhibit 30 is a true and correct copy of "Declaration of Dina Assad" signed June 4, 2008. This document is Bates numbered SPRMEH-002942.
- 32. Attached hereto as Exhibit 31 is a true and correct copy of "Declaration of Jason Brown" signed May 30, 2008. This document is Bates numbered SPRMEH-002930.
- 33. Attached hereto as Exhibit 32 is a true and correct copy of "Declaration of Ayana Bedford" signed June 3, 2008. This document is Bates numbered SPRMEH-002947.

- Attached hereto as Exhibit 33 is a true and correct copy of excerpts from June 12, 34. 2008 deposition of Rob Lynch.
- Attached hereto as Exhibit 34 is a true and correct copy of "Retail Time & 35. Attendance – Store Manager Launch Guide – June 2006." This document is Bates numbered SPRMEH-002193.
- Attached hereto as Exhibit 35 is a true and correct copy of the deposition 36. transcript of Robert E. Bair, who was deposed on June 12, 2008.
- Attached hereto as Exhibit 36 is a true and correct copy of excerpts from the 37. deposition of Derek Bailey, who was deposed on June 26, 2008.
- 38. Attached hereto as Exhibit 37 is a true and correct copy of "Overview to Managers' Guide to Retail Time & Attendance." This document is Bates numbered SPRMEH-002004.
- Attached hereto as Exhibit 38 is a true and correct copy of "Declaration of Clara 39. Galarza" signed on May 29, 2008. This document is Bates numbered SPRMEH-002931.
- Attached hereto as Exhibit 39 is a true and correct copy of "Declaration of 40. Guerdine Gelin" signed on May 29, 2008. This document is Bates numbered SPRMEH-002933.
- Attached hereto as Exhibit 40 is a true and correct copy of excerpts from the 41. deposition of Laurilyn Dowling, who was deposed on June 19, 2008.
- Attached hereto as Exhibit 41 is a true and correct copy of "Declaration of Sheri 42. Ratliff (w/ Exhibit A)" signed on July 23, 2008.
- Attached hereto as Exhibit 42 is a true and correct copy of "Declaration of Omar 43. Estevez" signed May 30, 2008. This document is Bates numbered SPRMEH-002929.
 - Attached hereto as Exhibit 43 is a true and correct copy of "Declaration of Luis 44.

Gonzalez" signed May 7, 2008. This document is Bates numbered SPRMEH-002938.

- Attached hereto as Exhibit 44 is a true and correct copy of "Declaration of Adlyn 45. Grimotes" signed May 7, 2008. This document is Bates numbered SPRMEH-002937.
- Attached hereto as Exhibit 45 is a true and correct copy of "Declaration of 46. Melissa Guzman" signed May 6, 2008. This document is Bates numbered SPRMEH-002934.
- Attached hereto as Exhibit 46 is a true and correct copy of "Declaration of 47. Mairenys Lavandier" signed May 7, 2008. This document is Bates numbered SPRMEH-002939.
- 48. Attached hereto as Exhibit 47 is a true and correct copy of "Declaration of Karolin Geronimo" signed May 8, 2008. This document is Bates numbered SPRMEH-002945.
- Attached hereto as Exhibit 48 is a true and correct copy of "Declaration of 49. Michael Valdez" signed May 6, 2008. This document is Bates numbered SPRMEH-002936.
- Attached hereto as Exhibit 49 is a true and correct copy of "2006 Sales Incentive 50. Plans Retail CAF Packet Effective Date: May 1, 2006; Document revised: April 30, 2006." This document is Bates numbered SPRMEH-002346.

I declare under penalty of perjury that the foregoing is true and correct.

Executed this 25th day of July, 2008, in Atlanta, Georgia.

Ashley Hurst Declaration

Exhibits 1-49

(Filed Under Seal)